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# Leadership message

### **TRANSPARENCY REPORT**Message from our CEO



Welcome to the Transparency Report 2021 of Baker Tilly South East Europe. We are pleased to share this report as an update on how we have exceled as professionals during the uncertain times of the pandemic with our main goal being to maintain our audit quality and mitigate risk for our clients.

The consequences of the COVID-19 pandemic meant we had to face unprecedented global changes and challenges. We proud ourselves for being proactive in protecting our peoples' well-being, supporting our clients, and ensuring business continuity across our region.

As a result of our investment, our existing technology capabilities and online collaboration tools we continued providing exceptional services and executing high quality audits.

During 2021, our group met a great milestone as we celebrated 25 years of providing services in our region which was coupled with another year of robust growth and great performance.

As we are moving into the post-Covid era we are now faced with another challenge where the war in Ukraine has fuelled a global energy crisis, a spike in inflation and increased pressure and disruption in supply chains.

In 2022, our commitment is to keep being a central point of contact for our clients and associates that operate throughout our region and working in close cooperation with the member firms of Baker Tilly network to provide excellent client service.

As a firm, we understand and respect the role our auditors play in the efficient operation of our capital markets. Our efforts focus on being pioneers and to proactively respond to market needs on all aspects of business.

This report describes the policies and procedures in place that benefit our clients and our industry.

With disruption all around us, standing still is not an option and we need to push forward to achieve our clients and our business objectives.

At this uncertain times we, at Baker Tilly, we are ready now, for tomorrow's challenges. We believe in the power of great relationships. We lead and listen for great conversations. We channel change into progress for great futures.

Yours sincerely,

Marios A. Klitou Chief Executive Officer Baker Tilly South East Europe

# **Baker Tilly South East Europe**

### WHO WE ARE



### Legal structure and ownership

Baker Tilly Cyprus operates as a private limited liability company, established under Cyprus law, with registered address at Comer C. Hatzopoulou & 30 Griva Digheni Avenue 1066, Nicosia, Cyprus and registration number HE364689.

With effect on 1st January 2021, all voting rights in Baker Tilly Cyprus are held by "Baker Tilly Cyprus" a Cyprus limited liability partnership, registered in Cyprus and registration number 13170. Baker Tilly Cyprus is a member firm of Baker Tilly South East Europe (defined below).

### Subsidiary undertakings

The principal subsidiary undertakings of Baker Tilly Cyprus Limited as at 31 December 2021 are:

Company Name	Country	%
Baker Tilly Klitou and Partners Limited	Cyprus	100
Baker Tilly Klitou and Partners (Limassol) Ltd	Cyprus	100
Baker Tilly Corporate Recovery Cyprus Ltd	Cyprus	100
Baker Tilly South East Europe Ltd	Cyprus	100
Baker Tilly Recovery & Restructuring Services Ltd	Cyprus	100
Baker Tilly Secretarial Services (Cyprus) Ltd	Cyprus	100
Baker Tilly Klitou and Partners (Larnaca) Ltd	Cyprus	100
Baker Tilly Advisory Services Ltd	Cyprus	100
Baker Tilly Corporate Services Ltd	Cyprus	100
Bizserve Consultants Limited	Cyprus	100

### Baker Tilly South East Europe

Baker Tilly South East Europe is an accounting and advisory group that offers assurance, tax and advisory services across all sectors of industry, operating under a unified structure, directed by a single, central management team, operating through 16 offices in 5 countries by 44 directors and more than 500 professionals.

Baker Tilly South East Europe is an independent member of Baker Tilly International and holds practice rights to provide professional services using the "Baker Tilly" name in five countries - Cyprus, Greece, Romania, Bulgaria and Moldova. Baker Tilly Cyprus is authorised to serve as an auditor for clients in Cyprus.

Baker Tilly South East Europe has established five separate limited liability partnerships, all registered in Cyprus (one for each country that it operates) namely:

Partnership Name	Reg. Number
Baker Tilly Cyprus	13170
Baker Tilly Greece	13169
Baker Tilly Moldova	13171
Baker Tilly Romania	13172
Baker Tilly Bulgaria	13173

### Baker Tilly South East Europe Alliance

The Baker Tilly South East Europe Alliance (Alliance) is a regional alliance of independently owned local and accounting and professional service firms with similar client service goals.

The Alliance presents an opportunity for firms by accessing the resources of Baker Tilly South East Europe, to expand services to their clients without jeopardizing their existing relationships or their autonomy. In the change of a changing business landscape the Alliance was developed to provide member firms with an alternative strategy for gaining competitive advantage. With 10 member firms, the Alliance represents all key locations and includes a comprehensive range of services (Appendix 3)

### **CORPORATE GOVERNANCE**



The Governance structure of Baker Tilly South East Europe is made up of four main bodies: the Partners General Meeting, the Executive Committee, the Board of Directors and the Regional Council.

### Partners' General Meeting

The Partners' General Meeting is the highest body of the Company, it has the right to decide for every matter concerning the Company and its legal decisions are binding even for the absent and/or dissenting shareholders.

### **Board of Directors**

The Board of Directors is responsible for the governance and oversight of the Audit and Assurance practice which include the protection of the interests and reputation of the firm and its partners. Moreover, it is responsible for overseeing management and operations at a strategic level, to ensure that the firm has an appropriate structure for corporate governance and has the adequate corporate governance structure and specific oversight of quality and risk.

The Board of Directors of Baker Tilly Cyprus Limited as at 31 December 2021 consisted of the following people:

- Marios A. Klitou (Chief Executive Officer)
- Stelios Gregoriou
- Maria Kaffa
- Christodoulos Loulloupis
- George Nicolaides
- Andreas Pittakas
- Moisis Aristidou
- Socrates Efstratiou
- Ariana Christou
- Savvas M. Klitou

### Regional Council

The role of the Regional Council is to provide advice to the Board of Directors and the Executive Committee in support of the development of strategy, policy and activity.

The Regional Council Consists of the following:

- Geoff Barnes Regional Chairman
- Yiannis Evangelou Regional Deputy Chairman
- The members of the Executive Committee of the Board
- The Country Managing Partners of the Baker Tilly South East Europe offices
- Service Line Leaders
- Selected Directors, Officers and Heads of Committees

The Council responsibilities include the following:

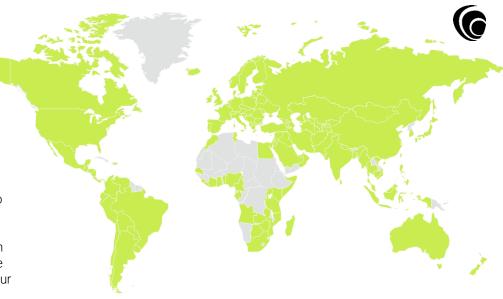
- Oversee and monitor the operations of the country practices and be the first to review and approve of country budgets, funding and working capital requirements and business development plans
- Support country practices in developing business and investment plans
- Implement consistent policies and processes in terms of operations finance, reporting, controlling, planning and budgeting, IT, procurement and HR)
- Develop new service offerings and branding initiatives through thought leadership

# **Baker Tilly International**

### **ABOUT BAKER TILLY INTERNATIONAL**

We are proud to be a member of the Baker Tilly network, a global network of independent accounting and business advisory firms, whose member firms share our dedication to exceptional client service.

The international network gives us significant global reach in addition to our substantial national presence. We collaborate to leverage our skills, resources and local expertise to help our clients grow locally, nationally and globally.













"As we enter 2022, we are focused on growing our presence in key strategic markets, as well as continuing to engage and develop our 39,000 people, who work to support our clients, now for tomorrow,

Alan Whitman Global Chairman



**(** 

Description & legal structure

Baker Tilly International is one of the world's leading networks of independently owned and managed accountancy and business advisory firms united by a commitment to provide exceptional client service.

Baker Tilly South East Europe is an independent member of Baker Tilly International Limited, which is a company limited by guarantee registered in England and Wales. It is owned by its members, all of which hold an equal interest in the legal entity. The members, in the Annual General Meeting, are responsible for appointing the board of directors, approving the company's strategy and other matters such as making changes to the company's constitution.

Baker Tilly International does not itself provide professional services, advice or opinions to clients but acts as a member services organisation operating from its Global Office in London. Client services are delivered regionally and nationally by a network of over 120 independent members worldwide.

Each member is a separate and independent legal entity. Each member is locally owned, operated and managed and is responsible for its own actions. No single member is responsible for the services or actions of another.

Although many members operate under the Baker Tilly name, there is no common ownership amongst the members.

### Management and governance

Baker Tilly International operates with a board of directors consisting of the Chief Executive Officer (CEO), and directors drawn from independent members around the world. The board of directors appoints the CEO. It also formulates the strategy for Baker Tilly International and approves the policies and procedures to govern and manage the network. On the recommendation of the CEO and regional advisory councils, the board is responsible for admitting new members and, on occasion, terminating membership.

The network operates geographically through four regions - North America; Latin America; Europe, Middle East and Africa; and Asia Pacific. Each region has a chairperson who chairs an advisory council made up of partners from members in that region. The chairperson's role includes the co-ordination and development of business between members, the recruitment of new members as necessary and the implementation of the regional strategy.

At a management level, the network is co-ordinated by the CEO. The CEO is responsible to the board and ultimately to the members for all matters relating to the management and leadership of the network.



The CEO is supported by a team at Global Office which supports members worldwide. Support includes international marketing and business development initiatives, technical development of the global audit tool and the co-ordination of a global secondment programme.

### **Quality** assurance

Baker Tilly International's members are expected to conduct all aspects of their business to the highest professional standards, to maintain integrity and to keep in good standing in their local business community.

They are required to comply with all national standards applicable to all aspects of their work. These include auditing, independence and any other standards issued in a member's country which impact on their work. They are also expected to comply with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA) and to carry out audits to standards that are at least compliant with International Standards on Auditing (ISAs) issued by the International Auditing and Assurance Standards Board (IAASB).

Members are also required to comply with IAASB's International Standard on Quality Control (ISQC) 1.

This requires that each member establishes a system of internal quality control designed to provide it with reasonable assurance that the member and its personnel comply with professional standards and regulatory and legal requirements, and that reports issued by the member or engagement partner are appropriate in the circumstances.

Regular quality assurance reviews of all members are carried out by Baker Tilly International, with members typically subject to a review at least once every three years.

This requires that each member establishes a system of internal quality control designed to provide it with reasonable assurance that the member and its personnel comply with professional standards and regulatory and legal requirements, and that reports issued by the member or engagement partner are appropriate in the circumstances.

Regular quality assurance reviews of all members are carried out by Baker Tilly International, with members typically subject to a review at least once every three years.



### Independence

Although Baker Tilly International is a network, it is for each member to determine its position under the ethical codes which govern its work. Each member identifies those other members of the Baker Tilly International network that must be considered in respect of independence.

Each member complies with their local code of ethics. Where no local code exists or where the local code is significantly less comprehensive than the International Code of Ethics for Professional Accountants (Code) members are expected to comply with the Code.

All members are required to include in their audit process a procedure that requires consideration of whether there are threats to independence resulting from work done for the client and any of its related companies by themselves or any other members of Baker Tilly International. This includes discussion with the client of circumstances where any such threats may arise.

Baker Tilly International provides an Independence Database to assist members in complying with this requirement. All members are required to maintain information on the Independence Database.

### The Independence Database:

- allows members to check for possible conflicts as part of their internal client acceptance procedures
- identifies all listed audit clients to be included on the Restricted Entity List

The Independence Database includes details of all clients which are members of a listed group for which any member provides any service to any company within the listed group.

Details are recorded for all instances where members provide audit services to listed entities. This information is then used to create the Restricted Entity List which shows all the listed audit clients for whom members act as auditors

Member firms should not hold a financial interest (for example, an investment) in any entity on the Restricted Entity List and should not provide non-audit services to those entity's without first consulting the audit team.



### Audit firm and audit fee information in respect of EU members

As at 1 November 2021, the following independent member firms of the Baker Tilly International network provided statutory audit services in the EU

- Austria Pro Audito Wirtschaftsprüfung und Steuerberatung GmbH
- Belgium Baker Tilly Belgium
   Bulgaria Baker Tilly Klitou and Partners OOD (see Appendix 1); TPA

   Audit OOD
   Croatia TPA Audit d.o.o. (see Appendix 1)
- Cyprus Baker Tilly Klitou and Partners Ltd (see Appendix 1)
- Czech Republic TPA Audit, s.r.o. (see Appendix 1)
- Denmark Baker Tilly Denmark
- Estonia Baker Tilly Baltics OÜ
- Finland Baker Tilly Finland Oy
- France Strego Audit
- · Germany Baker Tilly Holding GmbH
- Greece Baker Tilly Greece Auditors S.A. (see Appendix 1)
- Hungary TPA Control Könyvvizsgáló Kft. (see Appendix 1)

- Ireland Baker Tilly
- Italy Baker Tilly Revisa SpA
- Latvia Baker Tilly Baltics SA
- Lithuania UAB Scandinavian Accounting and Consulting
- Luxembourg Baker Tilly Audit & Assurance s.à r.l.
- Malta Baker Tilly Malta
- Netherlands Baker Tilly (Netherlands)
- Poland Baker Tilly TPA Sp. z o.o. (see Appendix 1)
- Portugal Baker Tilly PG & Associados, SROC, LDA
- Romania Baker Tilly Klitou and Partners SRL (see Appendix 1); TPA Audit Advisory S.R.L.
- Slovakia TPA Audit, s.r.o. (see Appendix 1)
- Spain Baker Tilly Iberia (see Appendix 1)
- Sweden Baker Tilly Sweden (see Appendix 1)

### Total statutory audit fees for EU members which provide statutory audit services

The total statutory audit fees for EU members for the period is approximately €145 million..

## \$4.36 billion

2021 worldwide revenue (US\$)





38,600 people

### Global Audit Methodology



### **GLOBAL AUDIT METHODOLOGY**



Our global audit methodology provides a consistent, high-quality approach. The audit methodology, Global Focus, is our 'audit language' which ensures a common understanding of the audit approach and procedures. Global Focus is underpinned by advanced technology which uses intelligent software and risk registers to highlight the areas of greatest risk and provides efficient documentation tools for an electronic approach to statutory audit.

### Working across borders

Global Focus provides a shared:

- Audit engagement approach for our network by establishing expectations for audit quality
- Understanding of the audit procedures performed

This allows for the following:

- Consistent and high-quality audit, tailored to the profile of each engagement
- Integrated quality assurance procedures, compliant with the International Standards of Auditing.
- Efficiency and a streamlined process saving time, helping meet deadlines and allowing us to focus on providing our clients with insights into their business
- The built-in group audit approach results in a controlled and robust process

- The risk-based approach means that we can highlight inefficiencies in our client's processes and make recommendations for improvement.
- Helps assure global consistency and quality with comprehensive standardised training and the capacity for central quality assurance review.

### Four steps to confidence and compliance

We apply a four-step process which helps us to understand the business and deliver the best results quickly.

### 1. Planning

Our experts undertake activities to understand the business, including operation and internal control environment of our clients. This allows us to develop an audit plan that fits the clients' profile and results in an audit strategy that is tailored to them.

### 2. Risk Assessment

We assess clients' financial reporting risks and identify business-critical issues. We review and test internal controls to enhance our audit procedure and where necessary make recommendations for improvement.

### **GLOBAL AUDIT METHODOLOGY**

### 3. Risk Response

We design our audit procedures to respond to the assessed audit risks identified.

### 4. Completing and reporting

We use a range of checks to ensure accuracy to develop the results into insights that are action based and realistic, allowing you to enhance your operations.

### Technology

Intelligent software: Using a recognised audit software platform, Global Focus introduces efficient documentation tools. The software assists the auditor to align the documentation of thought processes and risk assessments throughout the audit to automate compliance with audit requirements.

Risk registers: The software enables us to compile risk registers tailored to your business, together with mitigating controls and reportable items.

Remote access to audit files in real time: Software tools enable audit team members to work on one live version of the audit file, allowing teams to work on the audit wherever they are in the world and have access to the same information.

Easily understood visual presentation: Visual diagrams can be generated from the audit planning documentation to show material financial statement areas, the associated risks and the mitigating controls or control deficiencies



Client and Engagement acceptance & Continuance

### CLIENT ACCEPTANCE AND CONTINUANCE

### Client and Engagement Acceptance and Continuance

The network of Baker Tilly International allows for each member firm to implement their own internal client engagement acceptance and continuance policies and procedures within a global framework of principles set by the network.

The Baker Tilly South East Europe client and engagement acceptance and continuance ("CEAC") policy, sets out the policies and procedures which will determine our decision of whether to accept a new client or a new engagement, or to continue with an existing client or engagement. These comprehensive policies and processes comply with the applicable Anti-Money Laundering Laws and the Directive of ICPAC, International Standards on Auditing and the IFAC Code of Ethics for Professional Accountants as issued by IESBA.

The CEAC procedures are completed prior to agreeing the terms of an engagement and, prior to performing any other significant activities that would have been performed if the client or engagement was formally accepted or continued.

The CEAC policy applies to all member firms under the umbrella of Baker Tilly South East Europe and is monitored by the Risk department which is based at the Nicosia office. The Risk department structured the CEAC policy to be clear and practical in order to be followed by all firms within Baker Tilly South East Europe in an effective and efficient manner.

The CEAC policy is based on a risk-based approach which reflects Baker Tilly's risk appetite. A risk graded questionnaire sets the prospective or existing client's risk profile and indicates the overall risk grade. The overall risk grade will determine the acceptance or decline of a client or engagement.



### **CLIENT ACCEPTANCE AND CONTINUANCE**



The objectives of the CEAC policy are the following:

- Anti-Money Laundering procedures have been sufficiently and effectively followed as per the firm's AML manual
- · Ensure that Baker Tilly's independence is safeguarded
- Ensure that any conflicts of interest have been identified and dealt with
- Baker Tilly has the professional competence to proceed with the client and relevant engagement
- Decline any clients with overall risk higher than the Baker Tilly's risk appetite

### Independence Database

Baker Tilly International provides an Independence Database to assist members in confirming independence. All members are required to maintain information on the Independence Database.

The Independence Database is designed to:

- allow members to check for possible conflicts as part of their internal client acceptance procedures
- permit Baker Tilly International to identify all listed audit clients to be included on the Restricted Entity List

The Independence Database includes details of all clients which are members of a listed group for which any member provides any service to any company within the listed group.

Details are recorded for all instances where members provide audit services to listed entities. This information is then used to create the Restricted Entity List which shows all the listed audit clients for whom members act as auditors. Member firms should not hold a financial interest (for example, an investment) in any entity on the Restricted Entity List.

### Engagement documentation

Our Firm in line with our Network's Audit Methodology, requires that our electronic Audit files are archived within a maximum of 60 days from the sign-off date of the audit report. Retention of electronic (and paper) audit documentation and/or client's documentation provided during our engagement is retained and/or archived following all relevant confidentiality, data retention, legal obligation guidelines.

### Consultation

Our Firm has several tools available for our professionals to use in order to ensure that they are able to deliver the best possible service to our clients. To this extent, we have ensured that a comprehensive internal consultation tool is available. Through the procedures implemented our professionals can request for assistance in issues faced during i.e. Audit methodology, Accounting and Audit Standards; Ethical and Independence Issues.

### **CLIENT ACCEPTANCE AND CONTINUANCE**



Further to the above, Baker Tilly International as a Network, has established an IFRS/ISA consulting committee, which member firms can use to direct specific queries.

### Differences of professional opinion

Our firm builds and sustains a culture which encourages our audit professionals to exercise judgement, which consequently may result in difference of opinion.

When such difference of opinion occurs internal resolution policies and procedures are in place to encourage our professionals to express any disagreements and to resolve any issue relating to accounting, auditing or reporting.

Any difference of opinion it is advisable to be resolved at the audit engagement team level; however, in the case whether this is not solved the issue is escalated to the Risk department.

### Withdrawal from an engagement

Our Firm, in line with the Legislation, International Standards of Auditing (as issued by the International Auditing and Assurance Standards Board and the Code of the Ethics (as issued by the International Ethics Standards Board of Accounts IESBA), has implemented a set of controls to allow us to identify instances where threads to compliance with law/standards exist. In such instances,

if these threads cannot be eliminated, mitigated or dealt in an acceptable level, we have a comprehensive set of procedures to allow us to withdraw from such engagements.

### Complaints and allegations

Our Firm is committed on providing high-quality service to all its clients. All client complaints and allegations against the Firm in relation to professional matters are acknowledged promptly, and formal procedures are followed with the objective of resolving complaints the earliest.

Rotation of Key Audit Partners and Key Audit professionals Our Firm believes that rotation of the Key Audit Partner and Key Audit Staff in audit engagements is necessary to ensure that long association with audit clients, has not impaired our quality of service, or has created any familiarity issues. As per Firm policy, subject to specific parameters, Key Audit Partners and Staff rotate every 10 years. With regards to Public Interest Entities (PIE), our Firm follows the relevant European Union requirements as these are defined Regulation (EU) No 537/2014 and the IESBA Code of Ethics.

# **Ethical Requirements**

### **ETHICAL REQUIREMENTS**



### **Ethical Requirements**

Our firm has adopted the ICPAC Code of Ethics and the Codes of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants (IESBA).

The Board of Directors has appointed a qualified partner, Moisis Aristidou as the responsible professional in our Firm with regards to compliance with the Ethical standards (the "Ethics Partner").

The Firm has implemented policies and procedures to ensure compliance with the above Codes, as well as any other ethical standards set by Baker Tilly International. Reviews are performed whenever a change occurs and at least annually, to ensure the firm's policies and procedures remain appropriate.

The Partner responsible for compliance with the Ethics Code is also responsible for ensuring all potential threats have been recorded in the and are properly resolved. Cases reported or identified, are reviewed and presented where applicable on a monthly basis to the Board of Directors during their monthly meetings.

The firm's Ethics Partner is also responsible for recommending to the Board of Directors policies and procedures for establishing, promoting and monitoring ethical conduct amongst all personnel.

More specifically, the Ethics Partner is responsible for:

- the adequacy of the firm's policies and procedures relating to integrity, objectivity and independence, their compliance, and the effectiveness of their communication to personnel within the firm; and
- providing related guidance to senior personnel.
- When assessing the ethical risks to which the firm is exposed in a client relationship, the following are considered:
- The nature of client's business;
- The client ownership, management and/or directors;
- The client's financial conditions;
- The scope and nature of services of engagement;
- The attitude of the client towards the firm;

All potential threats of compliance with the Codes of Ethics are identified are reviewed by the Ethics Partner, in order to consider appropriate safeguards. Appropriate safeguards are agreed and put in place, or a decision is made to resign or withdraw from an engagement.

Any safeguards proposed must be approved by the Board of Directors.





### **ETHICAL REQUIREMENTS**

All personnel is required to confirm, in writing, at the beginning of each year that there are no actual, perceived or potential threats to independence arising due to close family and personal relationships with an officer or senior employee of all Clients.

### Independence

The Firm strongly believes that independence is a vital aspect of our code of ethics. Our policies mandate that our personnel should be independent from the clients we provide services to, so that our provided service will not be influenced or impaired. We must be impartial, unbiased, free from any undue influence or conflict of interest to override our professional judgement.

To further highlight the importance of independence in our firm, at the beginning of each year a declaration form is completed and signed by all personnel which confirms that there are no actual, perceived or potential threats to independence with any of our Clients.

### Anti-bribery policy

Baker Tilly South East Europe follows strict guidelines against bribery and corruption. It is strictly prohibited for our people to accept, offer, or seek any bribery as this creates threats to our compliance with the fundamental principles of the Code of Ethics.

The above is monitored through the annual staff declaration procedure, as well as through the annual ethics audit designed to ensure our adherence to the Code of Ethics and effectiveness of procedures and controls.

## **Internal Quality Control System**

### **INTERNAL QUALITY CONTROL SYSTEM**



Our reputation for delivering high-quality professional audit services correlates directly with our internal quality control system. We provide our services independently, objectively and ethically, which are the core principal of our Firms and our people.

Baker Tilly South East Europe's internal quality control system is based on the International Standard on Quality Control 1 ('ISQC 1'), issued by the International Auditing and Assurance Standard Board (IAASB) of the International Federation of Accountants (IFAC), which became effective since 15 December 2009. 'ISQC 1' aims to establish standards and provide guidance regarding a firm's responsibilities for its system of quality control for audits and other assurance and related services engagements.

We, at Baker Tilly South East Europe's, we have implemented the 'ISQC 1' and created our own manual which it's core purpose is to ensure that services are delivered to the highest quality and our Firm and people act under the professional standards and legal and regulatory requirements. Also, one of the principal purposes of our 'ISQC 1' manual is to ensure that audit and other reports issued are accurate and appropriate for each circumstance.

Areas which are covered by the 'ISQC 1' manual, which are the pillars of BTSEE internal control system, are:

- Leadership responsibilities for quality within the firm;
- Ethical requirements, including independence;
- Acceptance and continuance of client relationships and specific engagements;
- Human resources:
- · Engagement performance; and
- · Monitoring.

Policies and procedures of the Firm which are included on the ISQC 1 manual are regularly updated in order to reflect the needs of the Firm and to ensure that those policies and procedures are in line with the requirements of the 'ISQC 1' and the relevant EU Regulations and Directives.

The effectiveness, efficiency and sufficiency of these controls and of the system in general, is evaluated by the Baker Tilly International network. In very remote cases, where inadequacies are identified, an instantaneous corrective action is commended by the Board of Directors along with support from the Audit Quality Review Committee of the Firm.

### **INTERNAL QUALITY CONTROL SYSTEM**

### Internal Quality Control Monitoring

Audit Quality Review Committee reports the results of the quality reviews to the Board of Directors and develops receptive action plans. Quality review is a detail, risk based and root cause analysis file review procedure. Primary objective of the execution of the quality review is to ensure that quality control policies and procedures, professional standards, regulatory and legal requirements have been followed and effectively implemented during all phases of the execution of the audit work in order to conclude that the audit reports issued are appropriate. Also, quality reviews, aims to identify areas on which relevant policies and procedures can be improved. Root cause analysis is implemented to each review executed in order to identify the basic reason of an issued identified and implement the proper corrective actions.

Sample of audit engagements used for quality reviews, are selected on risk-based approach, emphasizing on high-risk complex audit engagements and audit engagements of public interest companies, listed entities and non listed companies. The sample selected also includes small, none complex audit engagements as well, in order to ensure that compliance with the policies and procedures, professional standards and regulatory requirements is performed unanimously.

Quality reviewers are selected based on their skills, professional competence, knowledge, years of experience and industry specialization. Reviewers are always independent from the audit teams and the audit engagements.



## **External Quality Control System**





### **EXTERNAL QUALITY CONTROL SYSTEM**

Engagement Quality Control Review 'EQCR'

Annually, the Audit Quality Review Committee assess all audit engagements of BTSEE and identifies the engagement which are subject to Engagement Quality Control Review ('EQCR').

Audit engagement which meet the criteria for an 'EQC' Review are:

- Public Interest Entities;
- Entities which unusual circumstances identifies;
- Entities for which the laws and/or the regulations requires an engagement quality control review;
- The audit engagement is of high risk, due to the sector in which the client operates, accounting practices, the quality of its management, regulatory requirements, or for some other reason;
- · Whether any specific areas of the assignment are considered high risk; and
- · Whether any independence issues have been identified.

### **EXTERNAL QUALITY CONTROL SYSTEM**



Experienced professionals of BTSEE with adequate industry and professional experience and knowledge undertake the task of Engagement Quality Control Reviewer. Also, in cases of PIEs, a statutory auditor is appointed as the 'EQC' Reviewer.

The 'EQCR' must cover the following:

- Review of the significant matters, critical issues and high-risk audit areas;
- Review of the Financial Statements or other subject matter information and the proposed report;
- Review of selected engagement documentation relating to significant judgements which the audit team concluded to; and
- Evaluation of the conclusions reached in formulating the report and consideration of whether the proposed report is appropriate.

The Audit Quality Review Committee monitors the execution of the 'EQCR'. Monitoring of the implemented procedures and regulations is of fundamental importance in the maintenance and improvement of the high level of quality of the services provided, either this concerns assurance or non- assurance related work.

### **External Quality Control Monitoring**

Our firm is subject to inspection by the Cyprus Public Audit Oversight Board (CyPAOB – Regulator) and by the Institute of Certified Public Accountants of Cyprus (ICPAC – Professional Body). Both Regulators, inspects and evaluates Firm's quality control systems and perform review of audit engagement files. CyPAOB Regulator performs reviews on audit engagements which relates to Public Interest Entities, where ICPAC Regulator performs review on non- Public Interest Entities audit engagements.

The last quality assurance inspection by the CyPAOB was carried during 2020 and the final report on the firm was received in 2021. A further inspection is expected during 2023.

We responded vigorously to all findings and we are in the process of finalising the implementation of all comments and recommendations.

### **Our People**





With disruption all around us, standing still is not an option. The key driver pushing the firm forward is our people. A blend of young graduates and mature professionals that create a fresh, innovative and forward looking working environment. In line with our mission to "make a difference for our clients, our people, our communities and our profession", Baker Tilly South East Europe network gives emphasis on attracting, recruiting, empowering, and involving its people. A culture of continuous improvement, collaboration and inclusion, paves the path to our colleagues to progress within the firm and ensure the delivery of quality services to our clients.

### Attracting & Recruiting Talent

Attracting, selecting and onboarding talented individuals is of the utmost importance for the network. To ensure the timely and effective filling of vacancies, a proactive approach is undertaken, including actions to increase brand awareness, expand our reach to local and overseas student societies, as well as follow a step-bystep screening process. Regarding the latter, this includes the careful identification of vacancy requirements, drafting of adverts according specific, screening of applications, conducting competency-based interviews, using psychometric and ability testing, as well as checking references

Regarding the former, the firm engages in the following actions:

 Developing strong relationships with local universities and colleges, by:

- Delivering brand awareness presentations targeted to specific fields of study.
- Delivering lectures / tutorials.
- Participating in career fairs and events.
- Supporting students during their studies by providing guidance and support in assignments / projects.
- Awarding top performing students.
- Participating at business games / case studies organized by universities in collaboration with professional bodies (e.g. ICAEW).
- Offering placement and internship opportunities to university students, enabling them to gain invaluable insight to how a professional services firm operates, develop technical skills, as well as extend their network.
- Options currently offered include:
  - o Five-month placements to University of Cyprus students, in collaboration with the ICAEW.
  - o Three-month internships, in collaboration with the ACCA.
  - o One-month summer internships open to all students.
- Developing relationships with student unions of universities abroad, by:
  - o Delivering presentations and events at our premises
  - o Sponsoring sports events.



### Learning & Development

The firm proactively designs an Annual Learning & Development Plan, based on knowledge, skills and behaviours that need to be developed by employees in each of our offices in the upcoming year. The objective is to provide our people with targeted opportunities to learn and develop.

The firm implements various training methods, including in-house and external seminars, conferences, webinars, on the job training, coaching, membership to professional bodies, as well as support in studying towards professional certifications/diplomas (incl. CIA, ADIT, CySEC, DPO and Insolvency Practitioner Certifications) and professional qualifications (incl. ACA, ACCA and CFA). Trainings that require physical presence are offered both locally and abroad. For the latter, resources of the regional and international network of the firm are widely used. Delivery of trainings is provided by accredited members, where applicable.

The Learning and Development Plan is communicated to our people via our internal communications portal, through which colleagues express their interest to participate in a seminar/workshop.

It is noted that the firm requires from our professionals at all levels to maintain continuous professional development, in line with relevant professional standards.

### Providing Upward Feedback

A tool to support our management team is in place, whereby our people have the opportunity to give constructive feedback directly to their Managers and Directors. The nature of the scheme is mainly developmental, aiming to determine those areas that need to be improved and provide adequate support to our managers in doing so.

### Involving our People

Giving a voice to our people at numerous occasions is what creates great professional relationships and fosters a culture of inclusion. Examples include the employee opinion survey, focus groups, management team workshops, as well as various internal committees of voluntary nature.

### Partners Remuneration

Baker Tilly has developed an effective framework through which to hold Partners accountable for their actions, to evaluate their performance, review their remuneration and reward performance, always ensuring alignment with the values, risk appetite and objectives of the firm.

The framework is reviewed on an annual basis, with the aim to evaluate whether it operates as intended, that it follows local legislation and professional standards and is consistently applied across the firm.

At the cornerstone of our framework is quality. To ensure that quality standards are met in all professional services including Audit, relevant criteria have been embedded in the firm's performance evaluation and reward procedures. In cases where quality standards are met, it is recognized through the various performance evaluation mechanisms of the firm and in turn the Partners are rewarded. In cases where there is failure to meet quality standards, then this is reflected on the performance ratings and rewards of the Partner.

Factors other than quality that are taken into consideration for the evaluation of Partners' performance and in turn affect their remuneration, include complying with relevant legislation and professional standards, adhering to the firm's internal policies and procedures, acting in line with our risk principles, demonstrating active involvement in safeguarding and promoting our firm, as well as managing people effectively.





### **Providing Secondment Opportunities**

Working as a truly regional firm, Baker Tilly South East Europe provides opportunities to our people to work in other offices of the network for predetermined periods of time. Secondees have the opportunity to apply their knowledge and skills in a different environment, experience different sectors of the economy that are non-existing or limited in their original place of work, as well as to expanding their professional network. In addition to the career and personal development benefits for secondees, the firm also gains by strengthening professional ties within the network, providing support to each office based on various busy periods, as well as further encourage the exchange of knowledge and expertise among our people.

### Managing Performance

A great emphasis is placed on evaluating the performance of our people, through a number of tools. One of them is our annual performance appraisal process, through which an employee is performance is assessed, constructive feedback is provided, and objectives are determined. Appraisals provide a systematic and consistent way to evaluate performance, as well as reward our people.

In addition to the annual performance appraisals, an Interim Feedback Session is conducted mid-year, during the months of June and July, for Associates up to Assistant Managers.

The firm does not only rely to its official and recorded procedures. It rather encourages and promotes the provision of ongoing feedback and performance conversations between managers and team members.

## **OUR PEOPLE**

## **Providing Opportunities for Continuous Professional Development**

Based on the regular successful reviews by the professional bodies of ICAEW and ACCA, we have been awarded the following accreditations:



ACCA Approved Employer - Trainee Development Platinum Level



## **Professional Development**

ACCA Approved Continuous Professional Development (CPD) Employer status



**AUTHORISED TRAINING EMPLOYER** 

ICAEW Approved Training Practice



**Practising Certificate Development** 

ACCA Approved Employer Practising Certificate Development



## Corporate Social Responsibility



## **CORPORATE SOCIAL RESPONSIBILITY**



At Baker Tilly, we believe in people, that's why we choose to act responsibly with corporate social responsibility initiatives that improve the quality of life of our people and the community.

Corporate Social Responsibility is more than just an idea. It becomes a reality in our everyday lives, as it is all about understanding, identifying and focusing on social needs that our experiences and beliefs can make a difference. This way we can achieve a positive impact on our society, turning it into a positive chain reaction of corporate actions across our world.

## Social responsibility

Our initiatives focus in supporting our local communities, mostly in the countries where we operate. We pay particular attention towards easing and improving living conditions of disadvantaged groups of children and adults. Our support includes but is not limed to monetary donations, medical, psychological support or other ad hoc actions. Also our people are encouraged to participate in voluntary activities as much as possible.

Our annual plans may include:

- Volunteering activities in order to support environmental causes helping social groups
- Charitable actions including donations and sponsorships as well as fund-raising events.
- Offering pro-bono professional services to charity associations.
- Motivating our people to engage in community organisations.
- Offering awards to university students and trainee accountants.

## Health, Safety & Environment

We expect the highest ethical standards from our people. Our policies and procedures support our aim to act with integrity in all aspects of our operations. We maintain data covering health and safety matters as well as fulfilling targets linked to continuous improvement, by promoting a wider awareness of Health, Safety and Environment (HSE) issues. As an important part of our HSE plan, we have developed health and safety training program for our offices, to include "First Aid" training to people assigned as health officers.

## Environment

We are taking appropriate steps to contribute to sound environmental practices, covering positive measures to establish and build on good working practices. These include actions in achieving efficiencies and reductions in energy and water consumption as well as waste management. We remain committed to continuous improvement in the recycling of spent materials in our offices. Our people are actively encouraged to support such initiatives. Where waste bins are separate into categories of recyclable materials located in common areas. Recycled paper and other office consumables are included in our recycling program.

We have long been committed to optimising the use of 'greener' materials in our offices. We continue to work with suppliers in using products which meet high standards towards minimising the use of hazardous substances and are environmentally friendlier.

We recognise the importance of ensuring that our key suppliers have appropriate policies and practices on social, environmental and ethical matters.

# **Financial Performance**

## **FINANCIAL PERFORMANCE**



Below is the breakdown of the Baker Tilly South East Europe turnover for the year ended 31 December 2021. In such challenging times, our firm achieved revenues of €20,56million, representing an 29% increase over last year.

FY 2020 €15.90m		FY2021 €20.56m
€5.8m	Assurance	€6.5m
€8.2m	Advisory & Compliance Services	€11.35m
€1.9m	Tax & Legal	€2.74m

Services	Revenues*
Revenues from the statutory audit of annual and consolidated financial statements of public-interest entities and entities belonging to a group of undertakings whose parent undertaking is a public-interest entity	€1.20m
Revenues from the statutory audit of annual and consolidated financial statements of other entities	€5,20m
Revenues from other Assurance services to public-interest entities and entities belonging to a group of undertakings whose parent undertaking is a public-interest entity; and other entities	€0.55m
Revenues from permitted non-audit services to entities that are audited by the statutory auditor or the audit firm	€2.55m
Revenues from non-audit services to other entities	€11.07m

<sup>\*</sup>The financial information also includes the revenue of the Baker Tilly South East Europe Alliance 30/04/2022

## **Appendices**







## Appendix 1 – Network Operators

Network	EU statutory audit members		
TPA Group	TPA Audit OOD (Bulgaria) TPA Audit d.o.o. (Croatia) TPA Audit, s.r.o. (Czech Republic) TPA Control Könyvvizsgáló Kft. (Hungary) Baker Tilly TPA Sp. z o.o. (Poland) TPA Audit Advisory S.R.L. (Romania) TPA Audit, s.r.o. (Slovakia)		
Baker Tilly Klitou & Partners Limited	Baker Tilly Klitou and Partners Limited(Cyprus) Baker Tilly Klitou and Partners OOD (Bulgaria) Baker Tilly Greece Auditors S.A.(Greece) Baker Tilly Klitou and Partners SRL (Romania)		
Baker Tilly Iberia	Audicat Barna, S.L.P. Auditabe Auditores & Consultores S.L Esponera Auditores, S.L. CJC Baker Auditores, S.L.P. Auditarum AEC, S.L.P. AEC Auditores, S.L.P. Baker Levante Audit, S.L. Baker Tilly A&C, S.L.P. Castellà Auditors, S.L.P.		
Baker Tilly Sweden	Baker Tilly Ahlgren & Co Baker Tilly Asplunds AB Baker Tilly EMK KB Baker Tilly Halmstad KB Baker Tilly Helsingborg KB Baker Tilly Jönköping Baker Tilly Karnan Baker Tilly Lulea AB Baker Tilly MLT KB Baker Tilly Mapema AB Baker Tilly Saxos KB Baker Tilly SEK AB	Baker Tilly Stint AB Baker Tilly Stockholm KB Baker Tilly Strömstad AB Baker Tilly Swedrev Baker Tilly Sydost AB Baker Tilly Umeå AB Baker Tilly Örebro AB Baker Tilly Örstra Värmland AB Adsum Revisorer oc Företagskonsulter AB Edlings Revisionsbyrå KB Ernströms Revisionsbyrå, AB	Thorell Revision AB Ahnell & Partner Revisionsbyrå Aktiv Revision I Gavle AB Guide Revision AB Luminor Revision M. Sandbergs Redovisning & Revision AB Mora Revisionsbyrå AB Revisorshuset I Uppsala AB Radek KB Solid Revision Sporrong & Eriksson Revisionsbyrå AB YW Revision AB

## **APPENDICES**



## Appendix 2 – Public Interest Entities

Disclosure in accordance with Article 13.2 (f) of the EU Audit Regulation

Public Interest Entities Audited for Statutory Purposes by Baker Tilly Klitou and Partners Limited:

- KDM SHIPPING PUBLIC LIMITED
- MLK Foods Public Company Ltd (ex Milkiland Public Company Ltd)
- Ovostar Union Public Company Limited.
- Housing Financing Corporation
- Ellinas Finance Public Company Limited
- Unigrowth Investments Public Ltd

## **APPENDICES**



## Appendix 3: Members of the Baker Tilly South East Europe Alliance

Greece				
Company name	Address	Managing Partner	Contact	
Lazaros Kasekas & Associates	35 Karpathou, str, Rhodes	Lazaros Kasekas	kasekas@kasekastax. com	
Link Consulting	13 A. Kanellopoulou str, Thessaloniki	Konstantinos Ekatos	link2@link.com.gr	
Maltezos & Associates Accounting Firm	Herodotou 104 & Georgiadi Theofilou, Alexandroupoli, 68132	Fotis Maltezos	info@maltezo.gr	
Savvakis& Partners	Christou Tsounta 3, Komotini 691 00, Greece	Theodoros Savvakis	info@sabbakis.gr	
ATAS Tax	Pyranthou 26, Heraklion Crete, 71305	Konstantinos Choumas	kx@tax-atas.gr	

Romania				
Company name	Address	Managing Partner	Contact	
Causescu & Partners	Bulevardul Mamaia 269, Constanța 900552, Romania	Andreea Causescu	andreea.ceausescu@ ceausescu- partners.ro	
G ia Consulting SRL	Strada Frații Buzești Nr. 11, Timișoara 300398, Romania	Giovana luhasz	contabilitate@giacon sulting.ro	
Elite Conta S.R.L	Calea Turzii 30/9 Cluj-Napoca	Hegyesi Enikő	office@eliteconta.ro	
Cont Consulting	Str. Brândușelor 68-70, etaj 2, birou 2, 500397 Brașov,	Sorin BÂSCĂ	contact@contconsulti ng.ro	
ECONT SRL	Fundac Armeana, no. 6B, IASI	Sorin Craciunescu	office@econt.ro	

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# Our management team



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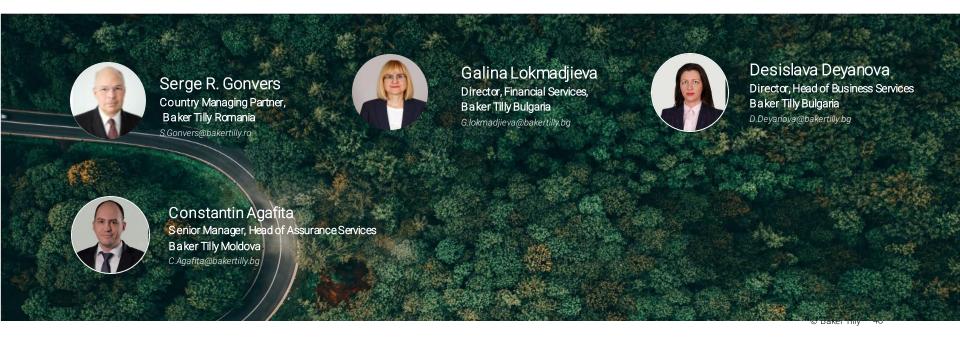


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